

MARKET LEAD (PITTSBURGH, PA BASED)

Position Overview

Drummond Carpenter is seeking a mid- to senior-level Project Manager/Professional Engineer to support and grow our presence in Pittsburgh and western Pennsylvania. This strategic leadership role is for an experienced professional who has strong familiarity with the local market; established client and consultant relationships; and the ability to own project delivery and regional growth.

This role blends project management, client leadership, and business development responsibilities in a true sell/manage/do capacity. The successful candidate will build on an existing portfolio of work; strengthen relationships with regional clients and teaming partners; identify and pursue new opportunities; and establish Drummond Carpenter as a locally engaged, long-term partner in the Pennsylvania market.

About Drummond Carpenter

Drummond Carpenter is a federal-certified service-disabled veteran-owned small business and is certified by the state of Pennsylvania as a veteran business enterprise, small business, and small diverse business. Drummond Carpenter specializes in water, infrastructure, nuclear waste, and environment-related solutions. Our growth to more than 45 engineers, scientists, and technical professionals delivering projects in more than 25 states in just 10 years exemplifies our strong performance for federal, state, regional, and local governments as well as private and non-profit organizations. Since our founding in 2016, we have provided services on more than 450 projects.

Key Responsibilities

Responsibilities may include:

- Serve as Project Manager for municipal and infrastructure projects in western Pennsylvania, with responsibility for scope, schedule, budget, quality, and client satisfaction
- Serve as a local point of contact and relationship owner for clients and consulting partners
- Maintain and expand existing relationships while identifying and pursuing new project opportunities
- Support and lead proposal development activities
- Coordinate internal technical resources and ensure effective delivery across disciplines and offices
- Support construction-phase services and coordination as required by project needs
- Contribute to recruiting, mentoring, and staff development of the Pennsylvania practice

Required Qualifications

- Bachelor's degree in civil engineering, environmental engineering, or a related discipline
- 10 or more years of relevant experience in municipal, water, wastewater, stormwater, or infrastructure engineering
- Demonstrated experience delivering projects and managing client relationships in the Pittsburgh/western Pennsylvania market
- Established relationships with municipal clients, utilities, authorities, and/or consulting firms in the region
- Proven ability to balance project delivery and business development responsibilities
- Working knowledge of municipal contracting processes and consultant teaming structures
- Strong communication, organization, and leadership skills
- Ability to operate independently while coordinating closely with firm leadership and technical staff
- Valid U.S. driver's license and acceptable driving record

Preferred Qualifications

- Professional Engineer (PE) license in the State of Pennsylvania

Work Environment and Travel

- Hybrid work arrangement based out of Drummond Carpenter's Pennsylvania office, remote work arrangement available
- Travel throughout western Pennsylvania and surrounding areas as required to support projects, clients, and business development activities

Professional Development and Benefits

Drummond Carpenter is committed to long-term professional growth. We offer:

- Opportunities to serve as a technical leader on complex municipal facility projects
- Collaboration with experienced civil, water, wastewater, and infrastructure professionals
- Ongoing technical training and leadership development
- Competitive compensation and comprehensive benefits package, including health care, 401(k), and an unspecified paid time off policy
- A collaborative culture that values both professional excellence and personal well-being

Drummond Carpenter, PLLC, is an equal opportunity employer, and all qualified applicants will receive consideration for employment without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.